

Gas Support & Programs

Gas Conversion & Heating Contractors

National Grid provides a broad selection of energy-efficient natural gas solutions available to customers and professional installers located in our service territories in Massachusetts, New York, and Rhode Island. Gas sales support is available to all qualified licensed professional heating contractors, HVAC installers and plumbers when servicing National Grid customers.

National Grid's localized Gas Sales Support Team is ready to help answer your questions about the gas conversion process. Participating professionals enjoy simplified access to technical references, brochures, forms and energy efficiency incentives, as well as discounted Residential Heating Equipment pricing (<https://www.conversionprogram.net/>).

Trade professional benefits:

- Discounted Heating Equipment – ordered quickly.
- Cooperative Advertising up to 50% off (some regional limitations may apply).
- Support from National Grid's Gas Sales Support team.

Resources and information on this website:

- Gas conversion services
- Gas Energy Efficiency programs (NG webpage)
- Installation of new energy-efficient heating equipment available at the Burnham Portal (<https://www.conversionprogram.net/>).

Value Plus Installer Program (VPI)

This special offering for Gas Conversion & Heating Contractors is managed separately, region by region, by the National Grid Gas Sales Support Team. While the VPI program is available in MA, RI and Downstate NY, the program may not be accepting new participants in certain regions. Professionals interested in participating should contact their regional Gas Sales Support office for further details.

Gas Support & Programs (continued)

VPI benefits:

- Qualified leads in your selected area(s) received by phone, fax or email.
- Simplified access to technical references, resources, and energy efficiency incentives.
- Discounted Heating Equipment – ordered quickly at Residential Heating Equipment pricing.
- Cooperative Advertising up to 50% off (some limitations may apply).
- Support from National Grid's Gas Sales Support team.

VPI Contractor Qualifications:

VPI trade professionals are expected to:

- Maintain a high commitment to customer satisfaction. As a representative of National Grid we expect 100% customer satisfaction.
- Reflect high ethical standards. National Grid holds participants to the highest ethical standards.
- Promote a commitment to high efficiency. Today's customer is expecting high efficiency options to be offered.
- Submit Certificates of Insurance for approval by National Grid, and maintain the policy in force prior to commencement and through completion of work.

For additional natural gas service information, contact the appropriate region:

Long Island & New York City, NY: (sales contacts to come)

Name
City and Phone
email@nationalgrid.com

Name
City and Phone
email@nationalgrid.com

Name
City and Phone
email@nationalgrid.com

Upstate NY:

Capital (EAST) Region
Kevin Grandjean
Albany: (518) 433-3002
kevin.grandjean@nationalgrid.com

Central Region
Philip L. Amsterdam CEM, BOC
North Syracuse: (315) 452-7652
philip.amsterdam@nationalgrid.com

MA or RI: (sales contacts to come)

Name
City and Phone
email@nationalgrid.com

Name
City and Phone
email@nationalgrid.com

Name
City and Phone
email@nationalgrid.com

New England Dig Safe: 1-888-344-7233

nationalgrid

HERE WITH YOU. HERE FOR YOU.
