

# Become a new Curtailment Service Provider for Demand Response Programs

For our commercial customers in upstate New York



## Working together to lower peak energy demand.

Our partnerships with experienced Curtailment Service Providers (CSPs) allow us to offer our Commercial and Industrial customers generous incentives to participate in our electric demand response programs — **Commercial System Relief Program (CSRP), Term-DLM, Auto-DLM**. We are always looking for new CSPs to help with the growth and success of these programs.

## CSP Qualifications

We ask that Aggregators wishing to become a CSP should be registered with the NYISO as a Demand Response provider.

Prior to participation in our programs, aggregators will be expected to:

- Designate an authorized and alternative representative, along with contact information, to receive program details and event notification(s)
- Supply a current Certificate of Insurance
- Supply a W-9, along with payment information (routing and account number, bank letter) and completed Vendor Submission Form (Bitly coming soon)
- Comply with National Grid Background Check processes
- Sign an NDA and a CSP Agreement (provided after initial contact and first two bullets)

At our discretion, Aggregators who are not already NYISO registered may participate if they meet the following criteria in addition to the above:

- Provide a sample of previous project(s) similar in nature to DR program participation
- Provide details/references from three current clients with whom they have performed a similar scope of services required of DR program participation
- Provide resumes for key staff or subcontractors, as well as a listing of all personnel who will be providing services related to DR program participation as well as their qualifications

Please reach out to [DR@nationalgrid.com](mailto:DR@nationalgrid.com) for more information, or to send the qualifying documentation requested.

Learn more about Electric Demand Response at [ngrid.com/electricdr](https://ngrid.com/electricdr)

Scan the QR code





### Customer Eligibility Requirements

- Customers must be a National Grid electric customer in New York State.
- Customers must be served under service classification numbers 1, 1C, 2, 3, 3A, 4, 7, or 12.
- Participants must have a communicating Billing Interval Meter. Please call customer service at **1-800-932-0301** to inquire about obtaining an interval (hourly) meter from National Grid.
- Customers must enroll by April 1 for a May 1 start and enroll by May 1 for a June 1 start for the capability period.
- Customers can participate through an approved Curtailment Service Provider or must be able to curtail 50kW individually.
- Customers are eligible to participate in more than one program — however performance payments may be limited in the case of overlapping events.

### About Demand Response Events

- The capability period is between May 1 and September 30. All events will be called within this timeframe.
- Events can be planned or unplanned. Planned events will allow customers to be given at least 21 hours of notice prior to a DR event. Unplanned events are called with less than 21 hours of notice or when events are called outside of the contracted hours. Participation in unplanned events is voluntary.
- CSRP and Term-DLM events will be called Monday through Friday and will not be called on weekends or holidays.
- Auto-DLM events are called 7 days a week. Participants must be able to curtail during the call window specified in their RFP.

### About the Incentive

- Incentives are based on performance and may vary by program.
- **CSRP** participants will receive Reservation Payments for each capability period month in which they are enrolled. Performance Payments will be paid for the hours of performance for both planned and unplanned events. Monthly Incentives will be based on the average performed curtailment amount for all events and determined by a Performance Factor applied to each customer, which is calculated by taking actual event curtailment divided by enrolled curtailment.
- **Term-DLM or Auto-DLM** participants will receive Reservation Payments after the conclusion of each capability period in which they are enrolled. Reservation Payments will be equal to the applicable Reservation Payment Rate per kW multiplied by the customer’s Portfolio Quantity multiplied by the customer’s Performance Factor as detailed in the Program Agreement. Performance Payments will be paid for all hours of performance during Term-DLM or Auto-DLM events.

PAYMENT OPTIONS:	
<p><b>CSRP:</b></p> <p><b>Reservation payment option:</b> \$2.75/kW/month for the reservation payment + \$0.18/kWh for the performance payment for planned events.</p> <p><b>Voluntary payment option:</b> \$0.16/kWh performance payment for planned event and \$0.19/kWh performance payment for unplanned event.</p>	<p><b>Term- and Auto-DLM:</b></p> <p><b>Load reduction option:</b> \$0.10 per kWh during Term- or Auto-DLM events. Work with your Curtailment Service Provider to bid your rate.</p> <p><b>Reservation option:</b> Based upon bid acceptance but may exceed \$20 per kW.</p>

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